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Newsletter

October 2012

See You Next Week at the Opportunity Finance Network Annual Conference!

FUND Consulting is proud to be a Community Supporter of the Opportunity Finance Network's Annual Conference October 15 - 18 in San Antonio, TX. Please stop by our booth to say hello and learn more about the work that we do with CDFIs.

FUND Consulting team members will also be presenting on two conference panels on Wednesday, October 17:

Ruth Barber and Manjima Bose will present on the panel *Diversifying Your Funding Base* (Native CDFIs Track)

Lolita Sereleas will present on the panel *Identifying Opportunity: Using Market Analysis to Guide Strategic CDFI Expansion* (Expanding Coverage Track)

We look forward to seeing you at the conference!

Get An Early Start on Your FY2013 FATA Application

FUND Consulting's team has begun work on FY2013 FATA applications. Currently, we are fully subscribed for comprehensive FATA application preparation. However, we can provide support to your organization with the following services:

Application Preparation Support

This application support package includes:

- Kick-off conference call
- Editing of application narrative based on placeholder information prepared by Client
- Population of Market Analysis section

- FUND will advise Client on applicant's strategic approach, including the maximum feasible Financial Assistance application amount
- Client is responsible for completion of all charts (FUND will review upon completion) and submission of application

The cost of this service is \$5,500.

Application Review

This application support package includes:

- Written section-by-section suggestions for application within 72 hours of receipt of draft
- Written global assessment of strengths and weaknesses of application
- Development of recommendations and strategies for improving CDFI fundability
- Client is responsible for submission of application

The cost of this service is \$3,500.

NEXT Award Planning Grants

The Wachovia Wells Fargo NEXT Awards for Opportunity Finance provide funding "to propel high-potential CDFIs to the next level of growth, success, and staying power." To help prospective applicants prepare a NEXT expansion strategy for the NEXT Award, the Kresge Foundation and Wells Fargo have made a small pool of planning grants available.

Planning grants of up to \$20,000 will be awarded per applicant to support research or planning to expand a CDFI's geographic or product coverage.

The application and guidelines are currently available on the [NEXT Award website](#). The deadline to submit an application is **Friday, November 2, 2012**.

Manjima Bose Promoted to Managing Consultant

FUND Consulting is excited to announce the promotion of our

Senior Consultant, Manjima Bose. In her new role as Managing Consultant, Manjima will be responsible for coordinating client service delivery and providing strategic input on select projects and the company as a whole.

Congratulations Manjima!

On the Blog

Here are some of the most recent posts from our blog, Smart Decisions, Reliable Data:

[Social Impact Bonds and Pay for Success Financing](#)

[Evaluation & Impact Measurement](#)

[Project Spotlight: Market Studies](#)

Smart Decisions, Reliable Data serves as a dedicated space to reflect on the work of FUND Consulting and explore the opportunities, challenges, ideas, and trends that are shaping CDFIs and the community and economic development fields.

We hope that you will check in with us regularly and join the conversation at <http://fundconsulting.wordpress.com>.

[**Visit our blog**](#)

FUND Consulting Welcomes its Newest Clients

Hawaii Federal Credit Union
OBDC Small Business Finance
Philadelphia Industrial Development Corporation (PIDC)

The FUND Team

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